

**Total Vehicles by Manufacturer**

	RSA	Export
TOYOTA	12 208	6 133
VOLKSWAGEN GROUP SA	7 234	6 293
NISSAN	4 503	436
FMC	3 843	3 359
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 560	
RENAULT	2 435	
ISUZU MOTORS SOUTH AFRICA	2 130	199
MERCEDES-BENZ SA **	1 565	8 143
SUZUKI AUTO	1 479	10
BMW GROUP	1 439	5 885
KIA SOUTH AFRICA	1 074	
MAZDA SOUTHERN AFRICA	943	
HAVAL MOTORS SA	811	7
MAHINDRA	619	
HONDA	395	41
VOLVO GROUP SOUTHERN AFRICA	390	36
JAGUAR LAND ROVER	351	
SCANIA	280	6
VOLVO CARS	227	
OPEL	191	
MAN	187	6
MITSUBISHI MOTORS SA	171	19
FCA SOUTH AFRICA	159	25
TATA	154	
PCSA	120	
PORSCHE **	101	
IVECO	91	1
FAW TRUCKS	89	5
SUBARU	73	
JMC	46	
POWERSTAR	39	
BABCOCK	7	
VECV SOUTH AFRICA	7	
MASERATI SOUTH AFRICA	6	
LAMBORGHINI SOUTH AFRICA **	5	
BENTLEY **	4	
SCUDERIA SOUTH AFRICA	3	
<b>INDUSTRY TOTAL</b>	<b>45 939</b>	<b>30 604</b>

**Market Totals by Manufacturer**

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export
TOYOTA	5 409	447	6 405	5 686	231		115		48			
VOLKSWAGEN GROUP SA	6 720	6 293	447		67							
NISSAN	1 798		2 705	436								
FMC	1 754	4	2 069	3 355	20							
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 215		329		16							
RENAULT	2 426		9									
ISUZU MOTORS SOUTH AFRICA	112	3	1 611	191	225		145	1	37	4		
MERCEDES-BENZ SA **	1 071	8 133	105		135	5	41		202	5	11	
SUZUKI AUTO	1 416	10	63									
BMW GROUP	1 439	5 885										
KIA SOUTH AFRICA	931		143									
MAZDA SOUTHERN AFRICA	918		25									
HAVAL MOTORS SA	636	4	175	3								
MAHINDRA	327		292									
HONDA	395	41										
VOLVO GROUP SOUTHERN AFRICA							59	4	327	32	4	
JAGUAR LAND ROVER	351											
SCANIA									268	6	12	
VOLVO CARS	227											
OPEL	169		22									
MAN							3	5	153	1	31	
MITSUBISHI MOTORS SA	122	11	49	8								
FCA SOUTH AFRICA	137	11	22	14								
TATA					62		57		28		7	
PCSA	116				4							
PORSCHE **	101											
IVECO					46		3		31	1	11	
FAW TRUCKS					9		44		36	5		
SUBARU	73											
JMC	4		24		18							
POWERSTAR							10		29			
BABCOCK									7			
VECV SOUTH AFRICA					1		5		1			
MASERATI SOUTH AFRICA	6											
LAMBORGHINI SOUTH AFRICA **	5											
BENTLEY **	4											
SCUDERIA SOUTH AFRICA	3											
<b>INDUSTRY TOTAL</b>	<b>28 885</b>	<b>20 842</b>	<b>14 495</b>	<b>9 693</b>	<b>834</b>	<b>5</b>	<b>482</b>	<b>10</b>	<b>1 167</b>	<b>54</b>	<b>76</b>	

\*\* Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

RSA Total and Export Vehicles

	Jun 2019		Var %		Jun 2018		May 2019		Jun 2019 YTD		Var %		Jun 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	28 885	20 842	-3.2%	44.7%	29 827	14 404	26 102	20 354	167 491	122 427	-5.0%	30.1%	176 273	94 133
Light CV < 3501kg	14 495	9 693	1.2%	-20.8%	14 322	12 245	12 200	9 687	77 321	59 453	-1.6%	2.1%	78 600	58 228
Medium CV 3501-8500kg	834	5	16.0%	0.0%	719	5	684	12	4 085	46	12.5%	-9.8%	3 632	51
Heavy CV 8501-16500kg	482	10	-12.5%	-9.1%	551	11	393	3	2 451	75	-1.2%	-19.4%	2 480	93
Extra Heavy CV > 16500kg	1 167	54	1.3%	14.9%	1 152	47	990	91	5 859	270	-1.7%	6.7%	5 963	253
Bus > 8500kg	76		-17.4%	-100.0%	92	73	59	5	403	27	-12.8%	-66.7%	462	81
<b>INDUSTRY TOTAL</b>	<b>45 939</b>	<b>30 604</b>	<b>-1.6%</b>	<b>14.3%</b>	<b>46 663</b>	<b>26 785</b>	<b>40 428</b>	<b>30 152</b>	<b>257 610</b>	<b>182 298</b>	<b>-3.7%</b>	<b>19.3%</b>	<b>267 410</b>	<b>152 839</b>

Passenger	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
<b>BENTLEY **</b>	<b>4</b>									
BENTLEY	4									
<b>BMW GROUP</b>	<b>1 439</b>	<b>5 885</b>								
BMW 1-Series	281		BMW 2-Series		65		BMW 3-Series		240	
BMW 4-Series	47		BMW 5-Series		28		BMW 6-Series		11	
BMW 7-Series	15		BMW 8-Series		9		BMW i3		6	
BMW i8	5		BMW X1		134		BMW X2		14	
BMW X3	165	5 885	BMW X4		57		BMW X5		143	
BMW X6	10		BMW X7		25		BMW Z4		12	
MINI Clubman	30		MINI Convertible		6		MINI Countryman		54	
MINI Hatch 3-dr	45		MINI Hatch 5-dr		37					
<b>FCA SOUTH AFRICA</b>	<b>137</b>	<b>11</b>								
ABARTH 595	1		ALFA 4C		26		ALFA Giulia		1	
ALFA Giulietta	1		ALFA Stelvio		4		FIAT 500		20	
FIAT 500X	1		FIAT Panda		1		FIAT Tipo		10	
JEEP Cherokee	1		JEEP Compass		1	3	JEEP Grand Cherokee		23	4
JEEP Renegade	3		JEEP Wrangler		44	4				
<b>FMC</b>	<b>1 754</b>	<b>4</b>								
FORD EcoSport	819		FORD Everest		291	4	FORD Fiesta		216	
FORD Figo	356		FORD Kuga		65		FORD Mustang		7	
<b>HAVAL MOTORS SA</b>	<b>636</b>	<b>4</b>								
GWM M4	15		HAVAL **		621	4				
<b>HONDA</b>	<b>395</b>	<b>41</b>								
HONDA Amaze	102		HONDA Ballade		24		HONDA BR-V		95	8
HONDA Brio	21		HONDA Civic		17	22	HONDA CR-V		30	3
HONDA HR-V	51		HONDA Jazz		55	8				
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>2 215</b>									
HYUNDAI Accent	168		HYUNDAI Creta		221		HYUNDAI Elantra		71	
HYUNDAI Grand i10	572		HYUNDAI H1		71		HYUNDAI i20		670	
HYUNDAI Kona	45		HYUNDAI Santa Fe		63		HYUNDAI Tucson		334	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>112</b>	<b>3</b>								
ISUZU MU-X	112	3								
<b>JAGUAR LAND ROVER</b>	<b>351</b>									
JAGUAR E-PACE	34		JAGUAR F-PACE		30		JAGUAR F-Type		14	
JAGUAR I-PACE	2		JAGUAR XF		6		JAGUAR XJ		2	
L-R Discovery	34		L-R Discovery Sport		22		L-R Range Rover		23	
L-R Range Rover Evoque	86		L-R Range Rover Sport		58		L-R Range Rover Velar		40	
<b>JMC</b>	<b>4</b>									
LANDWIND X5	4									
<b>KIA SOUTH AFRICA</b>	<b>931</b>									
KIA Grand Sedona	36		KIA Picanto		462		KIA Rio		280	
KIA Sorento	15		KIA Sportage		138					
<b>LAMBORGHINI SOUTH AFRICA **</b>	<b>5</b>									
LAMBORGHINI	5									
<b>MAHINDRA</b>	<b>327</b>									
MAHINDRA KUV	180		MAHINDRA Scorpio		21		MAHINDRA Thar		5	
MAHINDRA TUV	13		MAHINDRA XUV300		81		MAHINDRA XUV500		27	
<b>MASERATI SOUTH AFRICA</b>	<b>6</b>									
MASERATI Ghibli	1		MASERATI Levante		5					
<b>MAZDA SOUTHERN AFRICA</b>	<b>918</b>									
MAZDA 2	217		MAZDA 3		66		MAZDA CX-3		332	
MAZDA CX-5	301		MAZDA MX-5		2					
<b>MERCEDES-BENZ SA **</b>	<b>1 071</b>	<b>8 133</b>								
MERCEDES/SMART	1 071	8 133								
<b>MITSUBISHI MOTORS SA</b>	<b>122</b>	<b>11</b>								
MITSUBISHI ASX	23		MITSUBISHI Eclipse Cross		56	1	MITSUBISHI Outlander		6	
MITSUBISHI Pajero	6	2	MITSUBISHI Pajero Sport		31	8				
<b>NISSAN</b>	<b>1 798</b>									
DATSUN GO	723		DATSUN GO+		49		NISSAN 370Z		3	
NISSAN Almera	242		NISSAN Micra		293		NISSAN Micra 5		95	
NISSAN Qashqai	283		NISSAN X-Trail		110					
<b>OPEL</b>	<b>169</b>									
OPEL Adam	3		OPEL Astra Hatch		15		OPEL Corsa		54	
OPEL Crossland X	47		OPEL Grandland X		32		OPEL Mokka X		18	
<b>PCSA</b>	<b>116</b>									
PEUGEOT 2008	15		PEUGEOT 208		14		PEUGEOT 3008		33	
PEUGEOT 308	54									
<b>PORSCHE **</b>	<b>101</b>									

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**Jun 2019 Industry New Vehicle sales**

PORSCHE	101								
<b>RENAULT</b>	<b>2 426</b>								
RENAULT Captur	83	RENAULT Clio IV	563	RENAULT Duster	308				
RENAULT Koleos	24	RENAULT Kwid	1 056	RENAULT Megane IV	16				
RENAULT Sandero II	376								
<b>SCUDERIA SOUTH AFRICA</b>	<b>3</b>								
FERRARI 488 Pista	1	FERRARI 488 Spider	1	FERRARI GTC4Lusso	1				
<b>SUBARU</b>	<b>73</b>								
SUBARU Forester	31	SUBARU Outback	3	SUBARU WRX	8				
SUBARU XV	31								
<b>SUZUKI AUTO</b>	<b>1 416</b>	<b>10</b>							
SUZUKI Baleno	59	SUZUKI Celerio	249	2 SUZUKI Ciaz	19	5			
SUZUKI Dzire	98	2 SUZUKI Ertiga	143	SUZUKI Grand Vitara	3				
SUZUKI Ignis	204	1 SUZUKI Jimny	29	SUZUKI Swift	548				
SUZUKI Vitara	64								
<b>TOYOTA</b>	<b>5 409</b>	<b>447</b>							
LEXUS ES	27	LEXUS IS	3	LEXUS LX	11				
LEXUS NX	20	LEXUS RC	4	LEXUS RX	9				
LEXUS UX	21	TOYOTA 86	2	TOYOTA Avanza	466				
TOYOTA Aygo	59	TOYOTA C-HR	185	TOYOTA Corolla	183	95			
TOYOTA Corolla HB	126	TOYOTA Corolla Quest	745	TOYOTA Etios	659				
TOYOTA FJ Cruiser	11	TOYOTA Fortuner	1 410	352 TOYOTA Landcruiser 200	89				
TOYOTA Landcruiser SW	13	TOYOTA Prado	75	TOYOTA RAV	653				
TOYOTA RUSH	221	TOYOTA Yaris	417						
<b>VOLKSWAGEN GROUP SA</b>	<b>6 720</b>	<b>6 293</b>							
AUDI A1 Sportback	1	AUDI A3 Cabriolet	4	AUDI A3 Sedan	120				
AUDI A3 Sportback	108	AUDI A4	102	AUDI A4 Avant	3				
AUDI A5 Coupe/Cabriolet	14	AUDI A5 Sportback	30	AUDI A6	3				
AUDI Q2	82	AUDI Q3	4	AUDI Q5	100				
AUDI Q7	11	AUDI Q8	17	AUDI R8	2				
VW Arteon	13	VW Caddy	22	VW Caravelle	21				
VW Golf 7	312	VW Kombi	143	VW Polo	1 887	6 292			
VW Polo Sedan	590	VW Polo Vivo	2 571	1 VW Tiguan	401				
VW Touareg	25	VW up	134						
<b>VOLVO CARS</b>	<b>227</b>								
VOLVO S90	20	VOLVO V40	61	VOLVO V40 CC	17				
VOLVO V90 CC	4	VOLVO XC40	25	VOLVO XC60	55				
VOLVO XC90	45								
<b>Light CV &lt; 3501kg</b>	<b>RSA</b>	<b>EXP</b>	<b>RSA</b>	<b>EXP</b>	<b>RSA</b>	<b>EXP</b>			
<b>FCA SOUTH AFRICA</b>	<b>22</b>	<b>14</b>							
FIAT Doblo Cargo	6	FIAT Ducato	2	FIAT Fiorino	10				
FIAT Fullback	4	14							
<b>FMC</b>	<b>2 069</b>	<b>3 355</b>							
FORD Ranger	2 029	3 355 FORD Tourneo Custom	40						
<b>HAVAL MOTORS SA</b>	<b>175</b>	<b>3</b>							
GWM Steed	175	3							
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>329</b>								
HYUNDAI H1	8	HYUNDAI H100 Bakkie	321						
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>1 611</b>	<b>191</b>							
ISUZU D-MAX	1 525	189 ISUZU KB	86	2					
<b>JMC</b>	<b>24</b>								
CHANGAN Minivan	10	CHANGAN Single Cab	2	JMC Carrying	4				
JMC Vigus	8								
<b>KIA SOUTH AFRICA</b>	<b>143</b>								
KIA K2500	21	KIA K2700	122						
<b>MAHINDRA</b>	<b>292</b>								
MAHINDRA Bolero	50	MAHINDRA Genio	1	MAHINDRA Scorpio Pik-Up	241				
<b>MAZDA SOUTHERN AFRICA</b>	<b>25</b>								
MAZDA BT-50	25								
<b>MERCEDES-BENZ SA **</b>	<b>105</b>								
MERCEDES	105								
<b>MITSUBISHI MOTORS SA</b>	<b>49</b>	<b>8</b>							
MITSUBISHI Triton	49	8							
<b>NISSAN</b>	<b>2 705</b>	<b>436</b>							
DATSUN GO+	1	NISSAN Hardbody	113	428 NISSAN Navara	126				
NISSAN NP200	1 709	2 NISSAN NP300	667	6 NISSAN NV350	7				
NISSAN NV350 Taxi	81	NISSAN Patrol PU	1						
<b>OPEL</b>	<b>22</b>								
OPEL Combo	22								
<b>RENAULT</b>	<b>9</b>								
RENAULT Kangoo	6	RENAULT Trafic	3						
<b>SUZUKI AUTO</b>	<b>63</b>								
SUZUKI Gypsy	10	SUZUKI Super Carry	53						
<b>TOYOTA</b>	<b>6 405</b>	<b>5 686</b>							
TOYOTA Avanza	5	TOYOTA Dyna	116	TOYOTA Hilux	4 770	5 686			
TOYOTA Landcruiser PU	169	TOYOTA Quantum	1 345						
<b>VOLKSWAGEN GROUP SA</b>	<b>447</b>								
VW Amarok	225	VW Caddy	163	VW Transporter Cr-Bus	17				
VW Transporter P-Van	27	VW Transporter PU	15						
<b>Medium CV 3501-8500kg</b>	<b>RSA</b>	<b>EXP</b>	<b>RSA</b>	<b>EXP</b>	<b>RSA</b>	<b>EXP</b>			
<b>FAW TRUCKS</b>	<b>9</b>								

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Jun 2019 Industry New Vehicle sales

FAW 3.5 Ton	9		
<b>FMC</b>	<b>20</b>		
FORD Transit	20		
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>16</b>		
HYUNDAI EX-8	16		
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>225</b>		
ISUZU N-Series	225		
<b>IVECO</b>	<b>46</b>		
IVECO Daily	46		
<b>JMC</b>	<b>18</b>		
JMC Carrying	3	JMC Carrying Plus	15
<b>MERCEDES-BENZ SA **</b>	<b>135</b>	<b>5</b>	
MERCEDES/FUSO	135	5	
<b>PCSA</b>	<b>4</b>		
PEUGEOT Boxer	4		
<b>TATA</b>	<b>62</b>		
TATA Bus	4	TATA LPT	58
<b>TOYOTA</b>	<b>231</b>		
HINO 300 Series	156	TOYOTA Quantum	75
<b>VECV SOUTH AFRICA</b>	<b>1</b>		
EICHER Pro 3008	1		
<b>VOLKSWAGEN GROUP SA</b>	<b>67</b>		
VW Crafter	67		

Heavy CV 8501-16500kg	RSA	EXP	RSA	EXP	RSA	EXP	
<b>FAW TRUCKS</b>	<b>44</b>						
FAW CA 15	26	FAW CA 16	5	FAW CA 8	13		
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>145</b>	<b>1</b>					
ISUZU F-Series	141	1	ISUZU FX-Series	4			
<b>IVECO</b>	<b>3</b>						
IVECO Eurocargo	3						
<b>MAN</b>	<b>3</b>	<b>5</b>					
MAN CLA	3	5					
<b>MERCEDES-BENZ SA **</b>	<b>41</b>						
MERCEDES/FUSO	41						
<b>POWERSTAR</b>	<b>10</b>						
POWERSTAR BeiBen	1	POWERSTAR FT Series	9				
<b>TATA</b>	<b>57</b>						
TATA LPK	2	TATA LPT	46	TATA Ultra	9		
<b>TOYOTA</b>	<b>115</b>						
HINO 500 Series	115						
<b>VECV SOUTH AFRICA</b>	<b>5</b>						
EICHER Pro 6016	5						
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>59</b>	<b>4</b>					
UD TRUCKS Croner	48	1	UD TRUCKS Kuzer	10	3	UD TRUCKS UD-H	1

Extra Heavy CV > 16500kg	RSA	EXP	RSA	EXP	RSA	EXP	
<b>BABCOCK</b>	<b>7</b>						
DAF XF	7						
<b>FAW TRUCKS</b>	<b>36</b>	<b>5</b>					
FAW CA 28	27	FAW CA 33	7	5	FAW CA 35	2	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>37</b>	<b>4</b>					
ISUZU F-Series	33	3	ISUZU FX-Series	4	1		
<b>IVECO</b>	<b>31</b>	<b>1</b>					
IVECO 682	1	IVECO Eurocargo	1	IVECO Stralis	16		
IVECO Trakker	14						
<b>MAN</b>	<b>153</b>	<b>1</b>					
MAN CLA	3	MAN TGM	17	MAN TGS	126	1	
MAN TGX	3	VW Constellation	4				
<b>MERCEDES-BENZ SA **</b>	<b>202</b>	<b>5</b>					
MERCEDES	202	5					
<b>POWERSTAR</b>	<b>29</b>						
POWERSTAR BeiBen	29						
<b>SCANIA</b>	<b>268</b>	<b>6</b>					
SCANIA G-Series	186	2	SCANIA P-Series	30	4	SCANIA R-Series	52
<b>TATA</b>	<b>28</b>						
DAEWOO Commercials	16	TATA LPT	4	TATA Prima	8		
<b>TOYOTA</b>	<b>48</b>						
HINO 500 Series	26	HINO 700 Series	22				
<b>VECV SOUTH AFRICA</b>	<b>1</b>						
EICHER Pro 6025	1						
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>327</b>	<b>32</b>					
UD TRUCKS Croner	12	UD TRUCKS Quester	60	UD TRUCKS Quon	28	1	
VOLVO FH	175	22	VOLVO FM	52	9		

Bus > 8500kg	RSA	EXP	RSA	EXP	RSA	EXP
<b>IVECO</b>	<b>11</b>					
IVECO Afriway	11					
<b>MAN</b>	<b>31</b>					
MAN Bus	27	VW Volksbus	4			
<b>MERCEDES-BENZ SA **</b>	<b>11</b>					
MERCEDES	11					

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## Jun 2019 Industry New Vehicle sales

<b>SCANIA</b>	<b>12</b>
SCANIA Bus	12
<b>TATA</b>	<b>7</b>
TATA LPO	7
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>4</b>
VOLVO Bus	4

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