

Total Vehicles by Manufacturer

	RSA	Export
TOYOTA	10 156	5 296
VOLKSWAGEN GROUP SA	7 271	15 659
NISSAN	5 043	667
FMC	4 282	7 032
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 815	
RENAULT	2 350	
MERCEDES-BENZ SA **	1 921	8 869
SUZUKI AUTO	1 581	
ISUZU MOTORS SOUTH AFRICA	1 457	363
KIA SOUTH AFRICA	1 402	
BMW GROUP	1 176	6 514
MAZDA SOUTHERN AFRICA	1 015	
HAVAL MOTORS SA	1 001	7
MAHINDRA	706	
VOLVO GROUP SOUTHERN AFRICA	457	37
HONDA	410	55
JAGUAR LAND ROVER	340	
SCANIA	271	2
OPEL	251	
MAN	235	2
VOLVO CARS	183	3
FCA SOUTH AFRICA	174	18
PORSCHE **	165	
MITSUBISHI MOTORS SA	159	41
PCSA	135	
FAW TRUCKS	116	
TATA	105	
IVECO	92	1
SUBARU	90	
JMC	58	
BABCOCK	38	
POWERSTAR	37	
VECV SOUTH AFRICA	22	
LAMBORGHINI SOUTH AFRICA **	9	
SCUDERIA SOUTH AFRICA	6	
BENTLEY **	5	
MASERATI SOUTH AFRICA	3	
INDUSTRY TOTAL	45 537	44 566

Market Totals by Manufacturer

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export
TOYOTA	4 198	336	5 677	4 953	214	4	59	3	8			
VOLKSWAGEN GROUP SA	6 846	15 659	368		57							
NISSAN	1 712		3 331	667								
FMC	1 912	50	2 365	6 982	5							
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 522		275		18							
RENAULT	2 335		15									
MERCEDES-BENZ SA **	1 403	8 860	96		147	7	41	2	223		11	
SUZUKI AUTO	1 552		29									
ISUZU MOTORS SOUTH AFRICA	70	1	1 143	362	135		76		33			
KIA SOUTH AFRICA	1 287		115									
BMW GROUP	1 176	6 514										
MAZDA SOUTHERN AFRICA	993		22									
HAVAL MOTORS SA	828	3	173	4								
MAHINDRA	379		327									
VOLVO GROUP SOUTHERN AFRICA							81	7	372	30	4	
HONDA	410	55										
JAGUAR LAND ROVER	340											
SCANIA									255	1	16	1
OPEL	234		17									
MAN							5		196		34	2
VOLVO CARS	183	3										
FCA SOUTH AFRICA	148	17	23	1	3							
PORSCHE **	165											
MITSUBISHI MOTORS SA	133	9	26	32								
PCSA	133				2							
FAW TRUCKS					30		38		48			
TATA					32		48		22		3	
IVECO					76				16	1		
SUBARU	90											
JMC	3		39		16							
BABCOCK									38			
POWERSTAR					2		10		25			
VECV SOUTH AFRICA					3		19					
LAMBORGHINI SOUTH AFRICA **	9											
SCUDERIA SOUTH AFRICA	6											
BENTLEY **	5											
MASERATI SOUTH AFRICA	3											
INDUSTRY TOTAL	29 075	31 507	14 041	13 001	740	11	377	12	1 236	32	68	3

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

RSA Total and Export Vehicles

	Aug 2019		Var %		Aug 2018		Jul 2019		Aug 2019 YTD		Var %		Aug 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	29 075	31 507	-7.6%	48.9%	31 456	21 165	29 457	19 442	226 069	173 374	-5.7%	31.2%	239 823	132 127
Light CV < 3501kg	14 041	13 001	0.5%	17.2%	13 970	11 096	13 853	15 527	105 215	88 035	-0.8%	9.4%	106 031	80 483
Medium CV 3501-8500kg	740	11	6.6%	-31.3%	694	16	807	16	5 632	73	12.1%	-9.9%	5 023	81
Heavy CV 8501-16500kg	377	12	-26.1%	200.0%	510	4	527	39	3 345	131	-4.9%	33.7%	3 516	98
Extra Heavy CV > 16500kg	1 236	32	-0.6%	-45.8%	1 244	59	1 297	61	8 372	369	2.0%	-3.9%	8 204	384
Bus > 8500kg	68	3	-34.0%	200.0%	103	1	101	2	570	32	-11.8%	-63.6%	646	88
INDUSTRY TOTAL	45 537	44 566	-5.1%	37.8%	47 977	32 341	46 042	35 087	349 203	262 014	-3.9%	22.9%	363 243	213 261

Passenger	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
BENTLEY **	5							
BENTLEY	5							
BMW GROUP	1 176	6 514						
BMW 1-Series	48		BMW 2-Series		51		BMW 3-Series	381
BMW 4-Series	34		BMW 5-Series		17		BMW 6-Series	1
BMW 7-Series	16		BMW 8-Series		7		BMW i3	6
BMW i8	1		BMW X1		70		BMW X2	11
BMW X3	160	6 514	BMW X4		22		BMW X5	118
BMW X6	10		BMW X7		29		BMW Z4	11
MINI Clubman	12		MINI Convertible		1		MINI Countryman	54
MINI Hatch 3-dr	64		MINI Hatch 5-dr		52			
FCA SOUTH AFRICA	148	17						
ABARTH 124 Spider	2		ABARTH 595		1		ALFA 4C	2
ALFA Giulia	2		ALFA Giulietta		2		ALFA Stelvio	8
FIAT 500	16		FIAT 500X		10		FIAT Panda	10
FIAT Tipo	13		JEEP Cherokee		4	3	JEEP Compass	5
JEEP Grand Cherokee	20	12	JEEP Renegade		21		JEEP Wrangler	32
FMC	1 912	50						
FORD EcoSport	658		FORD Everest		240	50	FORD Fiesta	126
FORD Figo	758		FORD Kuga		66		FORD Mustang	64
HAVAL MOTORS SA	828	3						
GWM M4	3		HAVAL **		825	3		
HONDA	410	55						
HONDA Amaze	71	4	HONDA Ballade		61		HONDA BR-V	105
HONDA Brio	1		HONDA Civic		6	10	HONDA CR-V	27
HONDA HR-V	78	2	HONDA Jazz		61	24		
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 522							
HYUNDAI Accent	178		HYUNDAI Creta		244		HYUNDAI Elantra	49
HYUNDAI Grand i10	715		HYUNDAI H1		145		HYUNDAI i20	658
HYUNDAI Kona	91		HYUNDAI Santa Fe		17		HYUNDAI Tucson	425
ISUZU MOTORS SOUTH AFRICA	70	1						
ISUZU MU-X	70	1						
JAGUAR LAND ROVER	340							
JAGUAR E-PACE	39		JAGUAR F-PACE		24		JAGUAR F-Type	16
JAGUAR I-PACE	5		JAGUAR XF		7		L-R Discovery	24
L-R Discovery Sport	36		L-R Range Rover		6		L-R Range Rover Evoque	80
L-R Range Rover Sport	62		L-R Range Rover Velar		41			
JMC	3							
LANDWIND X5	3							
KIA SOUTH AFRICA	1 287							
KIA Grand Sedona	19		KIA Picanto		665		KIA Rio	308
KIA Sorento	18		KIA Sportage		277			
LAMBORGHINI SOUTH AFRICA **	9							
LAMBORGHINI	9							
MAHINDRA	379							
MAHINDRA KUV	218		MAHINDRA Scorpio		20		MAHINDRA Thar	7
MAHINDRA TUV	7		MAHINDRA XUV300		90		MAHINDRA XUV500	37
MASERATI SOUTH AFRICA	3							
MASERATI Ghibli	2		MASERATI Levante		1			
MAZDA SOUTHERN AFRICA	993							
MAZDA 2	192		MAZDA 3		118		MAZDA CX-3	333
MAZDA CX-5	349		MAZDA MX-5		1			
MERCEDES-BENZ SA **	1 403	8 860						
MERCEDES/SMART	1 403	8 860						
MITSUBISHI MOTORS SA	133	9						
MITSUBISHI ASX	19		MITSUBISHI Eclipse Cross		57	2	MITSUBISHI Outlander	2
MITSUBISHI Pajero	19		MITSUBISHI Pajero Sport		36	7		
NISSAN	1 712							
DATSUN GO	678		DATSUN GO+		128		NISSAN Almera	276
NISSAN GT-R	4		NISSAN Micra		175		NISSAN Micra 5	118
NISSAN Patrol SW	1		NISSAN Qashqai		145		NISSAN X-Trail	187
OPEL	234							
OPEL Adam	9		OPEL Astra Hatch		19		OPEL Combo Life	9
OPEL Corsa	56		OPEL Crossland X		67		OPEL Grandland X	57
OPEL MOKKA X	17							
PCSA	133							
PEUGEOT 108	28		PEUGEOT 2008		26		PEUGEOT 208	37
PEUGEOT 3008	22		PEUGEOT 308		10		PEUGEOT 5008	10

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Aug 2019 Industry New Vehicle sales

PORSCHE **	165								
PORSCHE	165								
RENAULT	2 335								
RENAULT Captur	75	RENAULT Clio IV	263	RENAULT Duster	288				
RENAULT Koleos	39	RENAULT Kwid	1 098	RENAULT Megane IV	35				
RENAULT Sandero II	537								
SCUDERIA SOUTH AFRICA	6								
FERRARI 488 Pista	3	FERRARI 488 Spider	1	FERRARI 812	1				
FERRARI Portofino	1								
SUBARU	90								
SUBARU Forester	54	SUBARU Outback	5	SUBARU WRX	7				
SUBARU XV	24								
SUZUKI AUTO	1 552								
SUZUKI Baleno	75	SUZUKI Celerio	141	SUZUKI Ciaz	22				
SUZUKI Dzire	140	SUZUKI Ertiga	138	SUZUKI Grand Vitara	2				
SUZUKI Ignis	188	SUZUKI Jimny	115	SUZUKI Swift	663				
SUZUKI Vitara	68								
TOYOTA	4 198	336							
LEXUS ES	15	LEXUS IS	2	LEXUS LC	1				
LEXUS LX	11	LEXUS NX	14	LEXUS RX	4				
LEXUS UX	20	TOYOTA 86	1	TOYOTA Avanza	348				
TOYOTA Aygo	66	TOYOTA C-HR	170	TOYOTA Corolla	195	101			
TOYOTA Corolla HB	96	TOYOTA Corolla Quest	579	TOYOTA Etios	623				
TOYOTA FJ Cruiser	5	TOYOTA Fortuner	811	235	TOYOTA Landcruiser 200	82			
TOYOTA Landcruiser SW	18	TOYOTA Prado	73	TOYOTA Prius	1				
TOYOTA RAV	586	TOYOTA RUSH	154	TOYOTA Supra	21				
TOYOTA Yaris	302								
VOLKSWAGEN GROUP SA	6 846	15 659							
AUDI A1	16	AUDI A3 Cabriolet	2	AUDI A3 Sedan	47				
AUDI A3 Sportback	78	AUDI A4	125	AUDI A4 Avant	2				
AUDI A5 Coupe/Cabriolet	17	AUDI A5 Sportback	35	AUDI Q2	69				
AUDI Q3	108	AUDI Q5	86	AUDI Q7	19				
AUDI Q8	16	AUDI TT	6	VW Arteon	20				
VW Caddy	44	VW Caravelle	24	VW Golf 7	322				
VW Kombi	131	VW Polo	2 124	15 659	VW Polo Sedan	540			
VW Polo Vivo	2 252	VW T-Cross	47	VW Tiguan	574				
VW Touareg	26	VW up	116						
VOLVO CARS	183	3							
VOLVO V40	18	VOLVO V40 CC	6	1	VOLVO V90 CC	1			
VOLVO XC40	47	1	VOLVO XC60	73	VOLVO XC90	38	1		
Light CV < 3501kg	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	
FCA SOUTH AFRICA	23	1							
FIAT Doblo Cargo	2	FIAT Ducato	1	FIAT Fiorino	10	1			
FIAT Fullback	10								
FMC	2 365	6 982							
FORD Ranger	2 295	6 982	FORD Tourneo Custom	70					
HAVAL MOTORS SA	173	4							
GWM Steed	173	4							
HYUNDAI AUTOMOTIVE SOUTH AFRICA	275								
HYUNDAI Grand i10	35	HYUNDAI H1	6	HYUNDAI H100 Bakkie	234				
ISUZU MOTORS SOUTH AFRICA	1 143	362							
ISUZU D-MAX	1 133	362	ISUZU KB	10					
JMC	39								
CHANGAN Double Cab	2	CHANGAN Minivan	14	CHANGAN Single Cab	6				
JMC Boarding	1	JMC Carrying	9	JMC Vigus	7				
KIA SOUTH AFRICA	115								
KIA K2500	19	KIA K2700	96						
MAHINDRA	327								
MAHINDRA Bolero	45	MAHINDRA Genio	1	MAHINDRA Scorpio Pik-Up	281				
MAZDA SOUTHERN AFRICA	22								
MAZDA BT-50	22								
MERCEDES-BENZ SA **	96								
MERCEDES	96								
MITSUBISHI MOTORS SA	26	32							
MITSUBISHI Triton	26	32							
NISSAN	3 331	667							
NISSAN Hardbody	92	632	NISSAN Navara	85	NISSAN NP200	2 301	10		
NISSAN NP300	708	25	NISSAN NV200	2	NISSAN NV350	10			
NISSAN NV350 Taxi	133								
OPEL	17								
OPEL Combo	17								
RENAULT	15								
RENAULT Kangoo	2	RENAULT Trafic	13						
SUZUKI AUTO	29								
SUZUKI Gypsy	4	SUZUKI Super Carry	25						
TOYOTA	5 677	4 953							
TOYOTA Avanza	10	TOYOTA Dyna	116	TOYOTA Hi-Ace	1 578				
TOYOTA Hilux	3 565	4 953	TOYOTA Landcruiser PU	235	TOYOTA Quantum	173			
VOLKSWAGEN GROUP SA	368								
VW Amarok	178	VW Caddy	149	VW Transporter Cr-Bus	19				
VW Transporter P-Van	6	VW Transporter PU	16						

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Aug 2019 Industry New Vehicle sales

Medium CV 3501-8500kg	RSA	EXP	RSA	EXP	RSA	EXP
FAW TRUCKS	30					
FAW 3.5 Ton	30					
FCA SOUTH AFRICA	3					
FIAT Ducato	3					
FMC	5					
FORD Transit	5					
HYUNDAI AUTOMOTIVE SOUTH AFRICA	18					
HYUNDAI EX-8	18					
ISUZU MOTORS SOUTH AFRICA	135					
ISUZU N-Series	135					
IVECO	76					
IVECO Daily	76					
JMC	16					
JMC Carrying	3	JMC Carrying Plus	13			
MERCEDES-BENZ SA **	147	7				
MERCEDES/FUSO	147	7				
PCSA	2					
PEUGEOT Boxer	2					
POWERSTAR	2					
POWERSTAR FT Series	2					
TATA	32					
TATA Bus	4	TATA LPT	28			
TOYOTA	214	4				
HINO 300 Series	115	4	TOYOTA Quantum	99		
VECV SOUTH AFRICA	3					
EICHER Pro 3008	3					
VOLKSWAGEN GROUP SA	57					
VW Crafter	57					

Heavy CV 8501-16500kg	RSA	EXP	RSA	EXP	RSA	EXP
FAW TRUCKS	38					
FAW CA 15	20	FAW CA 16	5	FAW CA 8	13	
ISUZU MOTORS SOUTH AFRICA	76					
ISUZU F-Series	76					
MAN	5					
MAN CLA	5					
MERCEDES-BENZ SA **	41	2				
MERCEDES/FUSO	41	2				
POWERSTAR	10					
POWERSTAR BeiBen	2	POWERSTAR FT Series	8			
TATA	48					
TATA LPT	42	TATA Ultra	6			
TOYOTA	59	3				
HINO 500 Series	59	3				
VECV SOUTH AFRICA	19					
EICHER Pro 6016	19					
VOLVO GROUP SOUTHERN AFRICA	81	7				
UD TRUCKS Croner	73	3	UD TRUCKS Kuzer	8	4	

Extra Heavy CV > 16500kg	RSA	EXP	RSA	EXP	RSA	EXP
BABCOCK	38					
DAF CF	5	DAF XF	33			
FAW TRUCKS	48					
FAW CA 28	21	FAW CA 33	24	FAW CA 35	3	
ISUZU MOTORS SOUTH AFRICA	33					
ISUZU F-Series	31	ISUZU FX-Series	2			
IVECO	16	1				
IVECO Eurocargo	2	1	IVECO Stralis	9	IVECO Trakker	5
MAN	196					
MAN TGM	26	MAN TGS	164	MAN TGX	1	
VW Constellation	5					
MERCEDES-BENZ SA **	223					
MERCEDES	223					
POWERSTAR	25					
POWERSTAR BeiBen	25					
SCANIA	255	1				
SCANIA G-Series	176	1	SCANIA P-Series	39	SCANIA R-Series	40
TATA	22					
DAEWOO Commercials	14	TATA LPT	2	TATA Prima	6	
TOYOTA	8					
HINO 500 Series	7	HINO 700 Series	1			
VOLVO GROUP SOUTHERN AFRICA	372	30				
UD TRUCKS Croner	25	UD TRUCKS Quester	77	6	UD TRUCKS Quon	34
VOLVO FH	194	24	VOLVO FM	42		

Bus > 8500kg	RSA	EXP	RSA	EXP	RSA	EXP
MAN	34	2				
MAN Bus	31	2	VW Volksbus	3		
MERCEDES-BENZ SA **	11					
MERCEDES	11					

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Aug 2019 Industry New Vehicle sales

SCANIA	16	1
SCANIA Bus	16	1
TATA	3	
TATA LPO	3	
VOLVO GROUP SOUTHERN AFRICA	4	
VOLVO Bus	4	

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