

Total Vehicles by Manufacturer

	RSA	Export
TOYOTA	8 234	2 143
VOLKSWAGEN GROUP SA	7 944	7 959
FMC	4 147	563
NISSAN	2 894	359
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 849	
RENAULT	2 482	
SUZUKI AUTO	1 632	
MERCEDES-BENZ SA **	1 414	10
KIA SOUTH AFRICA	1 358	
HAVAL MOTORS SA	1 083	8
MAZDA SOUTHERN AFRICA	987	
ISUZU MOTORS SOUTH AFRICA	820	258
MAHINDRA	736	
HONDA	534	6
JAGUAR LAND ROVER	349	
VOLVO GROUP SOUTHERN AFRICA	283	36
FCA SOUTH AFRICA	254	11
PCSA	195	
VOLVO CARS	165	1
PORSCHE **	163	
MITSUBISHI MOTORS SA	153	14
SCANIA	108	4
FAW TRUCKS	96	
MAN	91	
OPEL	80	
POWERSTAR	80	
TATA	80	
SUBARU	74	
IVECO	68	1
JMC	54	
SCUDERIA SOUTH AFRICA	17	
BABCOCK	17	
MASERATI SOUTH AFRICA	12	
BENTLEY **	9	
VECV SOUTH AFRICA	9	
LAMBORGHINI SOUTH AFRICA **	4	
INDUSTRY TOTAL	39 475	11 373

BMW South Africa (Pty) Ltd, from the beginning of January 2020, has implemented a new sales reporting model and has not reported new vehicle sales for the month of January 2020. The January 2020 new vehicle sales report, therefore, excludes BMW new vehicle sales for the moment.

Market Totals by Manufacturer

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export
TOYOTA	4 134	47	3 927	2 079	127	15	36	2	10			
VOLKSWAGEN GROUP SA	7 565	7 959	318		61							
FMC	2 353	2	1 792	561	2							
NISSAN	1 033		1 861	359								
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 575		250		24							
RENAULT	2 478		4									
SUZUKI AUTO	1 596		36									
MERCEDES-BENZ SA **	988	6	80		110	4	37		189		10	
KIA SOUTH AFRICA	1 222		136									
HAVAL MOTORS SA	911	5	172	3								
MAZDA SOUTHERN AFRICA	972		15									
ISUZU MOTORS SOUTH AFRICA	26	1	673	256	76		21	1	21		3	
MAHINDRA	355		381									
HONDA	534	6										
JAGUAR LAND ROVER	349											
VOLVO GROUP SOUTHERN AFRICA							73		207	36	3	
FCA SOUTH AFRICA	211		43	11								
PCSA	191		4									
VOLVO CARS	165	1										
PORSCHE **	163											
MITSUBISHI MOTORS SA	113	2	40	12								
SCANIA									105	4	3	
FAW TRUCKS					18		43		35			
MAN							3		79		9	
OPEL	64		16									
POWERSTAR					1		18		61			
TATA					29		40		9		2	
SUBARU	74											
IVECO					45	1			23			
JMC	2		43		9							
SCUDERIA SOUTH AFRICA	17											
BABCOCK									17			
MASERATI SOUTH AFRICA	12											
BENTLEY **	9											
VECV SOUTH AFRICA					1		6		2			
LAMBORGHINI SOUTH AFRICA **	4											
INDUSTRY TOTAL	28 116	8 029	9 791	3 281	503	20	277	3	758	40	30	

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

RSA Total and Export Vehicles

	Jan 2020		Var %		Jan 2019		Dec 2019		Jan 2020 YTD		Var %		Jan 2019 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	28 116	8 029	-5.1%	-23.3%	29 616	10 472	28 959	6 678	28 116	8 029	-5.1%	-23.3%	29 616	10 472
Light CV < 3501kg	9 791	3 281	-16.3%	-57.4%	11 700	7 708	10 464	6 818	9 791	3 281	-16.3%	-57.4%	11 700	7 708
Medium CV 3501-8500kg	503	20	-8.0%	300.0%	547	5	714	10	503	20	-8.0%	300.0%	547	5
Heavy CV 8501-16500kg	277	3	-14.5%	-50.0%	324	6	419	2	277	3	-14.5%	-50.0%	324	6
Extra Heavy CV > 16500kg	758	40	6.2%	-31.0%	714	58	974	33	758	40	6.2%	-31.0%	714	58
Bus > 8500kg	30		-45.5%	-100.0%	55	1	153	19	30		-45.5%	-100.0%	55	1
INDUSTRY TOTAL	39 475	11 373	-8.1%	-37.7%	42 956	18 250	41 683	13 560	39 475	11 373	-8.1%	-37.7%	42 956	18 250

Passenger	RSA	EXP	RSA	EXP
BENTLEY **	9			
BENTLEY	9			
FCA SOUTH AFRICA	211			
ABARTH 124 Spider	1		ABARTH 595	1
ALFA Giulia	9		ALFA Giulietta	2
FIAT 500	25		FIAT Panda	9
JEEP Cherokee	30		JEEP Compass	9
JEEP Renegade	17		JEEP Wrangler	44
FMC	2 353	2		
FORD EcoSport	1 132		FORD Everest	247
FORD Figo	722		FORD Focus	1
FORD Mustang	30		FORD Fiesta	2
HAVAL MOTORS SA	911	5		
GWM M4	1		HAVAL **	910
HONDA	534	6		
HONDA Amaze	156		HONDA Ballade	128
HONDA Civic	10	2	HONDA CR-V	33
HONDA Jazz	80		HONDA BR-V	81
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 575			
HYUNDAI Accent	109		HYUNDAI Atos	229
HYUNDAI Elantra	26		HYUNDAI Grand i10	697
HYUNDAI i20	439		HYUNDAI Kona	47
HYUNDAI Tucson	362		HYUNDAI Venue	367
ISUZU MOTORS SOUTH AFRICA	26	1		
ISUZU MU-X	26	1		
JAGUAR LAND ROVER	349			
JAGUAR E-PACE	18		JAGUAR F-PACE	46
JAGUAR XF	14		L-R Discovery	36
L-R Range Rover	7		L-R Range Rover Evoque	62
L-R Range Rover Velar	34		JAGUAR F-Type	1
JMC	2			
LANDWIND X5	2		L-R Discovery Sport	55
KIA SOUTH AFRICA	1 222			
KIA Grand Sedona	22		KIA Picanto	370
KIA Seltos	320		KIA Sorento	17
LAMBORGHINI SOUTH AFRICA **	4			
LAMBORGHINI	4		KIA Sportage	208
MAHINDRA	355			
MAHINDRA KUV	166		MAHINDRA Scorpio	17
MAHINDRA TUV	46		MAHINDRA XUV300	73
MASERATI SOUTH AFRICA	12			
MASERATI Ghibli	5		MASERATI GranCabrio	2
MASERATI Quattroporte	2		MASERATI Levante	3
MAZDA SOUTHERN AFRICA	972			
MAZDA 2	226		MAZDA 3	88
MAZDA CX-5	353		MAZDA MX-5	3
MERCEDES-BENZ SA **	988	6		
MERCEDES/SMART	988	6		
MITSUBISHI MOTORS SA	113	2		
MITSUBISHI ASX	18		MITSUBISHI Eclipse Cross	38
MITSUBISHI Pajero	18		MITSUBISHI Pajero Sport	38
NISSAN	1 033			
DATSUN GO	331		DATSUN GO+	70
NISSAN GT-R	2		NISSAN Micra	70
NISSAN Patrol SW	1		NISSAN Qashqai	132
OPEL	64			
OPEL Adam	4		OPEL Astra Hatch	7
OPEL Corsa	18		OPEL Crossland X	16
OPEL MOKKA X	11		OPEL Combo Life	3
PCSA	191			
CITROEN C3	25		CITROEN C3 Aircross	12
PEUGEOT 108	52		PEUGEOT 2008	5
PEUGEOT 3008	27		PEUGEOT 5008	15
PORSCHE **	163			
PORSCHE	163			
RENAULT	2 478			
RENAULT Captur	52		RENAULT Clio IV	506
RENAULT Koleos	23		RENAULT Kwid	1 010
RENAULT Sandero II	479		RENAULT Triber	20
			RENAULT Duster	371
			RENAULT Megane IV	17

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Jan 2020 Industry New Vehicle sales

SCUDERIA SOUTH AFRICA	17								
FERRARI 488 Pista	10		FERRARI 812	3		FERRARI GTC4Lusso	1		
FERRARI Portofino	3								
SUBARU	74								
SUBARU Forester	59		SUBARU Outback	2		SUBARU XV	13		
SUZUKI AUTO	1 596								
SUZUKI Baleno	67		SUZUKI Celerio	77		SUZUKI Ciaz	25		
SUZUKI Dzire	28		SUZUKI Ertiga	159		SUZUKI Grand Vitara	5		
SUZUKI Ignis	116		SUZUKI Jimny	189		SUZUKI Swift	824		
SUZUKI Vitara	106								
TOYOTA	4 134	47							
LEXUS ES	12		LEXUS IS	3		LEXUS LX	14		
LEXUS NX	22		LEXUS RC	2		LEXUS RX	11		
LEXUS UX	9		TOYOTA Avanza	355		TOYOTA Aygo	72		
TOYOTA C-HR	151		TOYOTA Corolla	31	1	TOYOTA Corolla HB	99		
TOYOTA Corolla Quest	998	2	TOYOTA Etios	622		TOYOTA FJ Cruiser	7		
TOYOTA Fortuner	611	44	TOYOTA Landcruiser 200	114		TOYOTA Landcruiser SW	14		
TOYOTA Prado	77		TOYOTA Prius	2		TOYOTA Quantum	5		
TOYOTA RAV	337		TOYOTA RUSH	112		TOYOTA Supra	15		
TOYOTA Yaris	439								
VOLKSWAGEN GROUP SA	7 565	7 959							
AUDI A1	146		AUDI A3 Cabriolet	2		AUDI A3 Sedan	104		
AUDI A3 Sportback	96		AUDI A4	16		AUDI A4 Avant	3		
AUDI A5 Coupe/Cabriolet	2		AUDI A5 Sportback	31		AUDI A6	1		
AUDI Q2	106		AUDI Q3	75		AUDI Q5	58		
AUDI Q7	24		AUDI Q8	14		AUDI TT	10		
VW Arteon	4		VW Caddy	25		VW Caravelle	10		
VW Golf 7	265		VW Kombi	56		VW Polo	1 761	7 959	
VW Polo Sedan	503		VW Polo Vivo	2 811		VW T-Cross	764		
VW Tiguan	546		VW Touareg	20		VW up	112		
VOLVO CARS	165	1							
VOLVO S90	8		VOLVO V40	1		VOLVO V40 CC	1		
VOLVO XC40	62		VOLVO XC60	62		VOLVO XC90	31	1	
Light CV < 3501kg	RSA	EXP		RSA	EXP		RSA	EXP	
FCA SOUTH AFRICA	43	11							
FIAT Doblo Cargo	2		FIAT Fiorino	21		FIAT Fullback	20	11	
FMC	1 792	561							
FORD Ranger	1 735	561	FORD Tourneo Custom	57					
HAVAL MOTORS SA	172	3							
GWM Steed	172	3							
HYUNDAI AUTOMOTIVE SOUTH AFRICA	250								
HYUNDAI Grand i10	5		HYUNDAI H1	5		HYUNDAI H100 Bakkie	240		
ISUZU MOTORS SOUTH AFRICA	673	256							
ISUZU D-MAX	672	256	ISUZU KB	1					
JMC	43								
CHANGAN Double Cab	4		CHANGAN Minivan	13		CHANGAN Single Cab	7		
JMC Carrying	7		JMC Vigus	12					
KIA SOUTH AFRICA	136								
KIA K2500	18		KIA K2700	118					
MAHINDRA	381								
MAHINDRA Bolero	52		MAHINDRA Scorpio Pik-Up	329					
MAZDA SOUTHERN AFRICA	15								
MAZDA BT-50	15								
MERCEDES-BENZ SA **	80								
MERCEDES	80								
MITSUBISHI MOTORS SA	40	12							
MITSUBISHI Triton	40	12							
NISSAN	1 861	359							
NISSAN Hardbody	134	324	NISSAN Navara	146		NISSAN NP200	967	13	
NISSAN NP300	527	22	NISSAN NV350	7		NISSAN NV350 Taxi	80		
OPEL	16								
OPEL Combo	16								
PCSA	4								
PEUGEOT Partner	4								
RENAULT	4								
RENAULT Kangoo	4								
SUZUKI AUTO	36								
SUZUKI Gypsy	3		SUZUKI Super Carry	33					
TOYOTA	3 927	2 079							
TOYOTA Avanza	20		TOYOTA Dyna	82		TOYOTA Hi-Ace	777		
TOYOTA Hilux	2 681	2 079	TOYOTA Landcruiser PU	230		TOYOTA Quantum	137		
VOLKSWAGEN GROUP SA	318								
VW Amarok	165		VW Caddy	133		VW Transporter Cr-Bus	11		
VW Transporter P-Van	5		VW Transporter PU	4					
Medium CV 3501-8500kg	RSA	EXP		RSA	EXP		RSA	EXP	
FAW TRUCKS	18								
FAW 3.5 Ton	18								
FMC	2								
FORD Transit	2								
HYUNDAI AUTOMOTIVE SOUTH AFRICA	24								
HYUNDAI EX-8	24								

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Jan 2020 Industry New Vehicle sales

ISUZU MOTORS SOUTH AFRICA	76				
ISUZU N-Series	76				
IVECO	45	1			
IVECO Daily	45	1			
JMC	9				
JMC Carrying	4		JMC Carrying Plus	5	
MERCEDES-BENZ SA **	110	4			
MERCEDES/FUSO	110	4			
POWERSTAR	1				
POWERSTAR FT Series	1				
TATA	29				
TATA Bus	4		TATA LPT	25	
TOYOTA	127	15			
HINO 300 Series	55	15	TOYOTA Quantum	72	
VECV SOUTH AFRICA	1				
EICHER Pro 3008	1				
VOLKSWAGEN GROUP SA	61				
VW Crafter	61				

Heavy CV 8501-16500kg	RSA	EXP	RSA	EXP	RSA	EXP
FAW TRUCKS	43					
FAW CA 15	23		FAW CA 16	2	FAW CA 8	18
ISUZU MOTORS SOUTH AFRICA	21	1				
ISUZU F-Series	20	1	ISUZU FX-Series	1		
MAN	3					
MAN CLA	3					
MERCEDES-BENZ SA **	37					
MERCEDES/FUSO	37					
POWERSTAR	18					
POWERSTAR BeiBen	7		POWERSTAR FT Series	11		
TATA	40					
TATA LPT	33		TATA Ultra	7		
TOYOTA	36	2				
HINO 500 Series	36	2				
VECV SOUTH AFRICA	6					
EICHER Pro 6016	6					
VOLVO GROUP SOUTHERN AFRICA	73					
UD TRUCKS Croner	66		UD TRUCKS Kuzer	7		

Extra Heavy CV > 16500kg	RSA	EXP	RSA	EXP	RSA	EXP
BABCOCK	17					
DAF CF	2		DAF XF	15		
FAW TRUCKS	35					
FAW 28	4		FAW CA 28	7	FAW CA 33	21
FAW CA 35	3					
ISUZU MOTORS SOUTH AFRICA	21					
ISUZU F-Series	19		ISUZU FX-Series	2		
IVECO	23					
IVECO Stralis	12		IVECO Trakker	11		
MAN	79					
MAN TGM	8		MAN TGS	70	MAN TGX	1
MERCEDES-BENZ SA **	189					
MERCEDES	189					
POWERSTAR	61					
POWERSTAR BeiBen	61					
SCANIA	105	4				
SCANIA G-Series	54		SCANIA P-Series	13	SCANIA R-Series	38
TATA	9					
DAEWOO Commercials	5		TATA LPT	3	TATA Prima	1
TOYOTA	10					
HINO 500 Series	6		HINO 700 Series	4		
VECV SOUTH AFRICA	2					
EICHER Pro 6025	2					
VOLVO GROUP SOUTHERN AFRICA	207	36				
UD TRUCKS Croner	7		UD TRUCKS Quonter	61	UD TRUCKS Quon	23
VOLVO FH	74	10	VOLVO FM	42	25	

Bus > 8500kg	RSA	EXP	RSA	EXP	RSA	EXP
ISUZU MOTORS SOUTH AFRICA	3					
ISUZU Bus	3					
MAN	9					
MAN Bus	7		VW Volksbus	2		
MERCEDES-BENZ SA **	10					
MERCEDES	10					
SCANIA	3					
SCANIA Bus	3					
TATA	2					
TATA LPO	2					
VOLVO GROUP SOUTHERN AFRICA	3					
VOLVO Bus	3					

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