

**Total Vehicles by Manufacturer**

	RSA	Export
VOLKSWAGEN GROUP SA	2 749	4 486
TOYOTA	1 848	2 513
HYUNDAI AUTOMOTIVE SOUTH AFRICA	1 368	
FMC	811	793
MERCEDES-BENZ SA *	795	2 600
ISUZU MOTORS SOUTH AFRICA	723	209
RENAULT	635	
SUZUKI AUTO	583	
BMW GROUP *	578	
KIA SOUTH AFRICA	545	
NISSAN	467	142
MAZDA SOUTHERN AFRICA	365	
HAVAL MOTORS SA	304	12
MAHINDRA	213	
PORSCHE **	118	
VOLVO GROUP SOUTHERN AFRICA	90	
MAN	87	3
JAGUAR LAND ROVER	86	
IVECO	74	
SCANIA	73	1
FAW TRUCKS	59	
HONDA	52	
FCA SOUTH AFRICA	52	36
VOLVO CARS	47	
MITSUBISHI MOTORS SA	44	24
PCSA	42	
JMC	35	
OPEL **	28	
POWERSTAR	28	
TATA	10	
SUBARU	8	
BENTLEY **	5	
LAMBORGHINI SOUTH AFRICA **	4	
VECV SOUTH AFRICA	2	
MASERATI SOUTH AFRICA	2	
BABCOCK	2	
SCUDERIA SOUTH AFRICA		
<b>INDUSTRY TOTAL</b>	<b>12 932</b>	<b>10 819</b>

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd from the month of February 2020

**Market Totals by Manufacturer**

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export
VOLKSWAGEN GROUP SA	2 593	4 486	127		29							
TOYOTA	741	31	1 049	2 482	39		8		11			
HYUNDAI AUTOMOTIVE SOUTH AFRICA	1 279		77		12							
FMC	263		547	793	1							
MERCEDES-BENZ SA *	543	2 600	48		67		21		108		8	
ISUZU MOTORS SOUTH AFRICA	5	2	611	200	80	6	18	1	9			
RENAULT	632		3									
SUZUKI AUTO	571		12									
BMW GROUP *	578											
KIA SOUTH AFRICA	521		24									
NISSAN	106		361	142								
MAZDA SOUTHERN AFRICA	357		8									
HAVAL MOTORS SA	256	8	48	4								
MAHINDRA	80		133									
PORSCHE **	118											
VOLVO GROUP SOUTHERN AFRICA							11		79			
MAN								2	66		21	1
JAGUAR LAND ROVER	86											
IVECO					63		2		7		2	
SCANIA									70		3	1
FAW TRUCKS					1		14		44			
HONDA	52											
FCA SOUTH AFRICA	47	31	5	5								
VOLVO CARS	47											
MITSUBISHI MOTORS SA	39	9	5	15								
PCSA	42											
JMC	22		9		4							
OPEL **	22		6									
POWERSTAR					2		8		18			
TATA					6		3		1			
SUBARU	8											
BENTLEY **	5											
LAMBORGHINI SOUTH AFRICA **	4											
VECV SOUTH AFRICA							2					
MASERATI SOUTH AFRICA	2											
BABCOCK									2			
SCUDERIA SOUTH AFRICA												
<b>INDUSTRY TOTAL</b>	<b>9 019</b>	<b>7 167</b>	<b>3 073</b>	<b>3 641</b>	<b>304</b>	<b>6</b>	<b>87</b>	<b>3</b>	<b>415</b>		<b>34</b>	<b>2</b>

\* Sales are estimates \*\* Reported aggregate sales numbers only

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RSA Total and Export Vehicles

	May 2020		Var %		May 2019		Apr 2020		May 2020 YTD		Var %		May 2019 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	9 019	7 167	-65.4%	-64.8%	26 102	20 354	105	19	89 962	59 770	-35.1%	-41.2%	138 606	101 585
Light CV < 3501kg	3 073	3 641	-74.8%	-62.4%	12 201	9 687	318	880	34 221	29 126	-45.5%	-41.5%	62 840	49 760
Medium CV 3501-8500kg	304	6	-55.5%	-50.0%	683	12	64		2 154	52	-33.5%	26.8%	3 237	41
Heavy CV 8501-16500kg	87	3	-77.9%	0.0%	393	3	8		1 081	27	-45.1%	-58.5%	1 969	65
Extra Heavy CV > 16500kg	415		-58.1%	-100.0%	990	91	47	2	3 102	76	-33.9%	-64.8%	4 692	216
Bus > 8500kg	34	2	-42.4%	-60.0%	59	5	32		242	3	-26.0%	-88.9%	327	27
<b>INDUSTRY TOTAL</b>	<b>12 932</b>	<b>10 819</b>	<b>-68.0%</b>	<b>-64.1%</b>	<b>40 428</b>	<b>30 152</b>	<b>574</b>	<b>901</b>	<b>130 762</b>	<b>89 054</b>	<b>-38.2%</b>	<b>-41.3%</b>	<b>211 671</b>	<b>151 694</b>

Passenger	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP			
<b>BENTLEY **</b>	<b>5</b>										
BENTLEY	5										
<b>BMW GROUP *</b>	<b>578</b>										
BMW/MINI	578										
<b>FCA SOUTH AFRICA</b>	<b>47</b>	<b>31</b>									
ABARTH 124 Spider	2				ALFA Giulia		4	FIAT 500	17		
FIAT 500X				30	FIAT Panda		2	FIAT Tipo	2		
JEEP Cherokee	1	1			JEEP Compass		1	JEEP Grand Cherokee	3		
JEEP Renegade	3				JEEP Wrangler		12				
<b>FMC</b>	<b>263</b>										
FORD EcoSport	114				FORD Everest		27	FORD Fiesta	28		
FORD Figo	67				FORD Kuga		10	FORD Mustang	17		
<b>HAVAL MOTORS SA</b>	<b>256</b>	<b>8</b>									
HAVAL **	256	8									
<b>HONDA</b>	<b>52</b>										
HONDA Amaze	14				HONDA Ballade		10	HONDA BR-V	3		
HONDA Civic	2				HONDA CR-V		10	HONDA HR-V	10		
HONDA Jazz	3										
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>1 279</b>										
HYUNDAI Accent	44				HYUNDAI Atos		49	HYUNDAI Creta	33		
HYUNDAI Elantra	1				HYUNDAI Grand i10		421	HYUNDAI H1	40		
HYUNDAI i20	265				HYUNDAI i30		1	HYUNDAI Kona	9		
HYUNDAI Santa Fe	4				HYUNDAI Tucson		235	HYUNDAI Venue	177		
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>5</b>	<b>2</b>									
ISUZU MU-X	5	2									
<b>JAGUAR LAND ROVER</b>	<b>86</b>										
JAGUAR E-PACE	4				JAGUAR F-PACE		7	JAGUAR I-PACE	1		
JAGUAR XE	1				JAGUAR XF		2	L-R Discovery	10		
L-R Discovery Sport	4				L-R Range Rover		5	L-R Range Rover Evoque	15		
L-R Range Rover Sport	30				L-R Range Rover Velar		7				
<b>JMC</b>	<b>22</b>										
LANDWIND X5	22										
<b>KIA SOUTH AFRICA</b>	<b>521</b>										
KIA Grand Sedona	5				KIA Picanto		145	KIA Rio	149		
KIA Seltos	170				KIA Sorento		8	KIA Sportage	44		
<b>LAMBORGHINI SOUTH AFRICA **</b>	<b>4</b>										
LAMBORGHINI	4										
<b>MAHINDRA</b>	<b>80</b>										
MAHINDRA KUV	39				MAHINDRA Scorpio		5	MAHINDRA TUV	3		
MAHINDRA XUV300	27				MAHINDRA XUV500		6				
<b>MASERATI SOUTH AFRICA</b>	<b>2</b>										
MASERATI Ghibli	1				MASERATI Quattroporte		1				
<b>MAZDA SOUTHERN AFRICA</b>	<b>357</b>										
MAZDA 2	63				MAZDA 3		35	MAZDA CX-3	124		
MAZDA CX-5	134				MAZDA MX-5		1				
<b>MERCEDES-BENZ SA *</b>	<b>543</b>	<b>2 600</b>									
MERCEDES/SMART	543	2 600									
<b>MITSUBISHI MOTORS SA</b>	<b>39</b>	<b>9</b>									
MITSUBISHI ASX	10				MITSUBISHI Eclipse Cross		9	1	MITSUBISHI Pajero	3	4
MITSUBISHI Pajero Sport	17	4									
<b>NISSAN</b>	<b>106</b>										
DATSUN GO	19				DATSUN GO+		16	NISSAN Almera	25		
NISSAN Micra	6				NISSAN Micra 5		10	NISSAN Qashqai	17		
NISSAN X-Trail	13										
<b>OPEL **</b>	<b>22</b>										
OPEL	22										
<b>PCSA</b>	<b>42</b>										
CITROEN C3	2				CITROEN C3 Aircross		1	CITROEN C5 Aircross	1		
PEUGEOT 108	5				PEUGEOT 2008		2	PEUGEOT 208	8		
PEUGEOT 3008	9				PEUGEOT 5008		14				
<b>PORSCHE **</b>	<b>118</b>										
PORSCHE	118										
<b>RENAULT</b>	<b>632</b>										
RENAULT Captur	33				RENAULT Clio IV		31	RENAULT Duster	53		
RENAULT Koleos	4				RENAULT Kwid		212	RENAULT Megane IV	9		
RENAULT Sandero II	96				RENAULT Triber		194				
<b>SUBARU</b>	<b>8</b>										
SUBARU Forester	7				SUBARU XV		1				

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May 2020 Industry New Vehicle sales

<b>SUZUKI AUTO</b>	<b>571</b>						
SUZUKI Baleno	13	SUZUKI Celerio	4	SUZUKI Ciaz	4		
SUZUKI Dzire	9	SUZUKI Ertiga	24	SUZUKI Ignis	30		
SUZUKI Jimny	93	SUZUKI S-Presso	283	SUZUKI Swift	89		
SUZUKI Vitara	22						
<b>TOYOTA</b>	<b>741</b>	<b>31</b>					
LEXUS ES	1	LEXUS LX	3	LEXUS NX	1		
LEXUS RX	2	LEXUS UX	3	TOYOTA Avanza	44		
TOYOTA Aygo	17	TOYOTA C-HR	29	TOYOTA Corolla	27	17	
TOYOTA Corolla HB	16	TOYOTA Corolla Quest	187	TOYOTA Etios	136		
TOYOTA FJ Cruiser	2	TOYOTA Fortuner	148	14 TOYOTA Landcruiser 200	21		
TOYOTA Landcruiser SW	3	TOYOTA Prado	11	TOYOTA Quantum	4		
TOYOTA RAV	43	TOYOTA RUSH	19	TOYOTA Supra	1		
TOYOTA Yaris	23						
<b>VOLKSWAGEN GROUP SA</b>	<b>2 593</b>	<b>4 486</b>					
AUDI A1	38	AUDI A3 Sedan	44	AUDI A3 Sportback	53		
AUDI A4 Avant	3	AUDI A5 Coupe/Cabriolet	1	AUDI A5 Sportback	5		
AUDI A7 Sportback	1	AUDI Q2	43	AUDI Q3	25		
AUDI Q5	28	AUDI Q7	2	AUDI Q8	13		
AUDI TT	3	VW Caddy	9	VW Caravelle	1		
VW Golf 7	197	VW Kombi	3	VW Polo	668	4 485	
VW Polo Sedan	291	VW Polo Vivo	636	1 VW T-Cross	300		
VW Tiguan	203	VW Touareg	8	VW up	18		
<b>VOLVO CARS</b>	<b>47</b>						
VOLVO XC40	25	VOLVO XC60	15	VOLVO XC90	7		
<b>Light CV &lt; 3501kg</b>	<b>RSA</b>	<b>EXP</b>		<b>RSA</b>	<b>EXP</b>		<b>RSA</b> <b>EXP</b>
<b>FCA SOUTH AFRICA</b>	<b>5</b>	<b>5</b>					
FIAT Fiorino	1	FIAT Fullback	4	5			
<b>FMC</b>	<b>547</b>	<b>793</b>					
FORD Ranger	538	793 FORD Tourneo Custom	9				
<b>HAVAL MOTORS SA</b>	<b>48</b>	<b>4</b>					
GWM Steed	48	4					
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>77</b>						
HYUNDAI H1	11	HYUNDAI H100 Bakkie	66				
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>611</b>	<b>200</b>					
ISUZU D-MAX	611	200					
<b>JMC</b>	<b>9</b>						
CHANGAN Minivan	1	CHANGAN Single Cab	4	JMC Carrying	2		
JMC Vigus	2						
<b>KIA SOUTH AFRICA</b>	<b>24</b>						
KIA K2500	7	KIA K2700	17				
<b>MAHINDRA</b>	<b>133</b>						
MAHINDRA Bolero	22	MAHINDRA Scorpio Pik-Up	111				
<b>MAZDA SOUTHERN AFRICA</b>	<b>8</b>						
MAZDA BT-50	8						
<b>MERCEDES-BENZ SA *</b>	<b>48</b>						
MERCEDES	48						
<b>MITSUBISHI MOTORS SA</b>	<b>5</b>	<b>15</b>					
MITSUBISHI Triton	5	15					
<b>NISSAN</b>	<b>361</b>	<b>142</b>					
NISSAN Hardbody	21	127 NISSAN Navara	7	NISSAN NP200	163	13	
NISSAN NP300	120	2 NISSAN NV350 Taxi	50				
<b>OPEL **</b>	<b>6</b>						
OPEL	6						
<b>RENAULT</b>	<b>3</b>						
RENAULT Kangoo	2	RENAULT Trafic	1				
<b>SUZUKI AUTO</b>	<b>12</b>						
SUZUKI Super Carry	12						
<b>TOYOTA</b>	<b>1 049</b>	<b>2 482</b>					
TOYOTA Avanza	2	TOYOTA Dyna	23	TOYOTA Hi-Ace	104		
TOYOTA Hi-Ace Bus	17	TOYOTA Hilux	796	2 482 TOYOTA Landcruiser PU	86		
TOYOTA Quantum	21						
<b>VOLKSWAGEN GROUP SA</b>	<b>127</b>						
VW Amarok	67	VW Caddy	50	VW Transporter Cr-Bus	3		
VW Transporter P-Van	3	VW Transporter PU	4				
<b>Medium CV 3501-8500kg</b>	<b>RSA</b>	<b>EXP</b>		<b>RSA</b>	<b>EXP</b>		<b>RSA</b> <b>EXP</b>
<b>FAW TRUCKS</b>	<b>1</b>						
FAW 3.5 Ton	1						
<b>FMC</b>	<b>1</b>						
FORD Transit	1						
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>12</b>						
HYUNDAI EX-8	12						
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>80</b>	<b>6</b>					
ISUZU N-Series	80	6					
<b>IVECO</b>	<b>63</b>						
IVECO Daily	63						
<b>JMC</b>	<b>4</b>						
JMC Carrying Plus	4						
<b>MERCEDES-BENZ SA *</b>	<b>67</b>						
MERCEDES/FUSO	67						

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May 2020 Industry New Vehicle sales

<b>POWERSTAR</b>	<b>2</b>				
POWERSTAR FT Series	2				
<b>TATA</b>	<b>6</b>				
TATA LPT	6				
<b>TOYOTA</b>	<b>39</b>				
HINO 300 Series	15	TOYOTA Quantum	24		
<b>VOLKSWAGEN GROUP SA</b>	<b>29</b>				
VW Crafter	29				

Heavy CV 8501-16500kg	RSA	EXP	RSA	EXP	RSA	EXP
<b>FAW TRUCKS</b>	<b>14</b>					
FAW CA 15	9	FAW CA 16	3	FAW CA 8	2	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>18</b>	<b>1</b>				
ISUZU F-Series	17	1	ISUZU FX-Series	1		
<b>IVECO</b>	<b>2</b>					
IVECO Eurocargo	2					
<b>MAN</b>		<b>2</b>				
MAN CLA		2				
<b>MERCEDES-BENZ SA *</b>	<b>21</b>					
MERCEDES/FUSO	21					
<b>POWERSTAR</b>	<b>8</b>					
POWERSTAR FT Series	8					
<b>TATA</b>	<b>3</b>					
TATA LPT	3					
<b>TOYOTA</b>	<b>8</b>					
HINO 500 Series	8					
<b>VECV SOUTH AFRICA</b>	<b>2</b>					
EICHER Pro 6016	2					
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>11</b>					
UD TRUCKS Croner	11					

Extra Heavy CV > 16500kg	RSA	EXP	RSA	EXP	RSA	EXP
<b>BABCOCK</b>	<b>2</b>					
DAF XF	2					
<b>FAW TRUCKS</b>	<b>44</b>					
FAW 28	1	FAW CA 28	7	FAW CA 33	26	
FAW CA 35	10					
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>9</b>					
ISUZU F-Series	8	ISUZU FX-Series	1			
<b>IVECO</b>	<b>7</b>					
IVECO Stralis	1	IVECO Trakker	6			
<b>MAN</b>	<b>66</b>					
MAN TGM	17	MAN TGS	49			
<b>MERCEDES-BENZ SA *</b>	<b>108</b>					
MERCEDES	108					
<b>POWERSTAR</b>	<b>18</b>					
POWERSTAR BeiBen	18					
<b>SCANIA</b>	<b>70</b>					
SCANIA G-Series	55	SCANIA P-Series	5	SCANIA R-Series	10	
<b>TATA</b>	<b>1</b>					
DAEWOO Commercials	1					
<b>TOYOTA</b>	<b>11</b>					
HINO 500 Series	8	HINO 700 Series	3			
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>79</b>					
UD TRUCKS Quester	36	UD TRUCKS Quon	5	VOLVO FH	36	
VOLVO FM	2					

Bus > 8500kg	RSA	EXP	RSA	EXP	RSA	EXP
<b>IVECO</b>	<b>2</b>					
IVECO Afriway	2					
<b>MAN</b>	<b>21</b>	<b>1</b>				
MAN Bus	17	1	VW Volksbus	4		
<b>MERCEDES-BENZ SA *</b>	<b>8</b>					
MERCEDES	8					
<b>SCANIA</b>	<b>3</b>	<b>1</b>				
SCANIA Bus	3	1				

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